





# Cultivating possibilities

ANNUAL REPORT 2015







Every 100-year-old tree started as a seed. Whether a redwood or a garden spruce, each one needed nature's nurture to grow from small to statuesque. But unlike trees, municipalities, businesses, housing developments, and nonprofits often need more than rain, sun, and a little luck.

At MassDevelopment, our slate of finance programs, new and integrated approaches to real estate development, and dedicated local and state partners allow us to provide the help projects need at every stage of growth.

Ideas set the stage to boost community, commerce, and sustainability in Gateway Cities. State surplus properties undergo major changes to become neighborhoods and regional economic hubs. Manufacturers establish businesses and stay competitive in local and global economies, while developers build housing for all incomes and ages. And eventually, after years of work, a building rooted in the heart of Boston closed its MassDevelopment chapter.

MassDevelopment is proud of the billions of dollars we invest in the Commonwealth through loans, bonds, grants, and real estate services, which support businesses, generate thousands of jobs, and create housing units for the people of Massachusetts. The most important digits that drive the agency's work, however, are the number of cities and towns in the Commonwealth.

New Bedford, Malden, Everett, Lee, Belchertown, Leominster, Salem, Lowell, and Taunton all receive play in the following pages; as we assist projects at various points, we aim to address economic growth in all corners of the Commonwealth.

Marty Jones
President and CEO

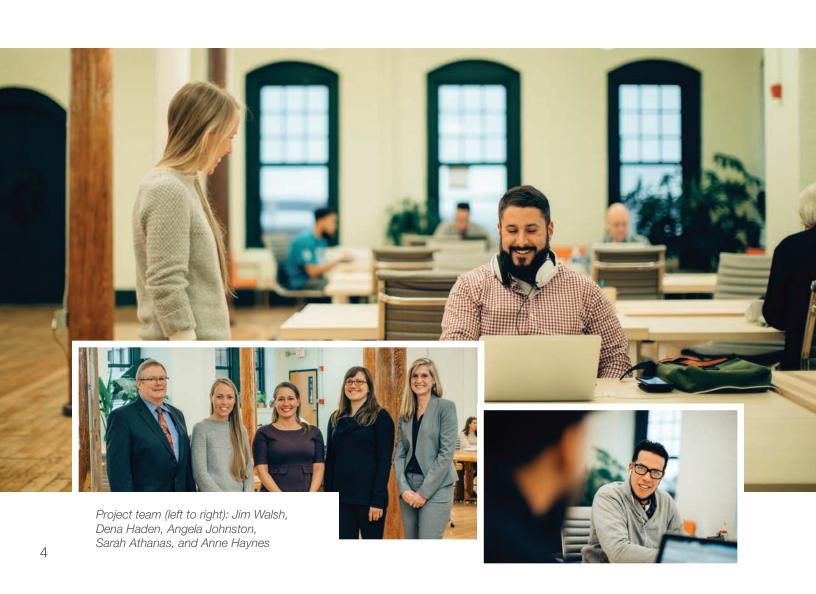
NEW BEDFORD COWORK

# Creating a shared workspace together

The New Bedford Economic Development Council partnered with Groundwork! to create a 4,000-square-foot coworking space in the historic Quest Center. Both understood the role that a collaborative workspace can play in driving economic activity.

MassDevelopment provided a \$150,000 grant from the Transformative Development Fund's Cowork Program, a unique resource for those who want to start, sponsor, or operate a shared workspace environment.

The funds will help bring new tenants to an underused building and promote innovation, creativity, and interaction in the heart of downtown New Bedford.



# A shared vision for two great cities

Malden and Everett needed to figure out how to overcome industrial mixed-use development issues and launch economic growth. But who had the expertise to take on a project of this magnitude?

MassDevelopment formed a collaboration with city leaders and the Urban Land Institute. Together, we convened a panel of experts to do an intensive study and create actionable strategies.

A multidisciplinary approach led to a sweeping effort to produce jobs, promote private investment, and strengthen the regional identity of these two great cities.



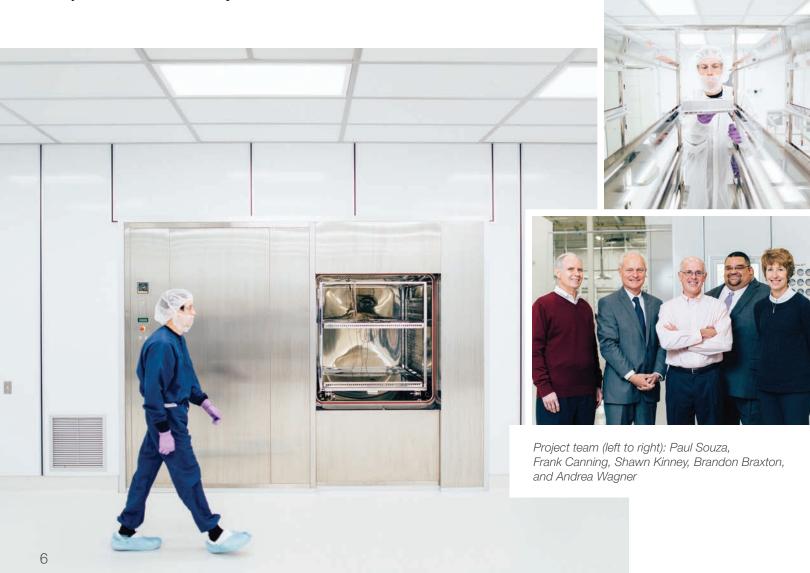
BERKSHIRE STERILE MANUFACTURING

# A healthier beginning for a biopharma startup

Berkshire Sterile Manufacturing (BSM) is committed to making safer drug products. The biopharma start-up needed funds to buy and renovate a 116,000-square-foot building in Lee and acquire new drug manufacturing equipment.

MassDevelopment issued a \$4,083,000 bond on BSM's behalf, enhancing the financing package with mortgage and insurance guarantees. Berkshire Bank purchased the bond.

The funds enabled BSM to create a state-of-the-art facility with cleanrooms, labs, and work areas for product formulation and packaging. The project will bring both jobs and a new industry to western Massachusetts.



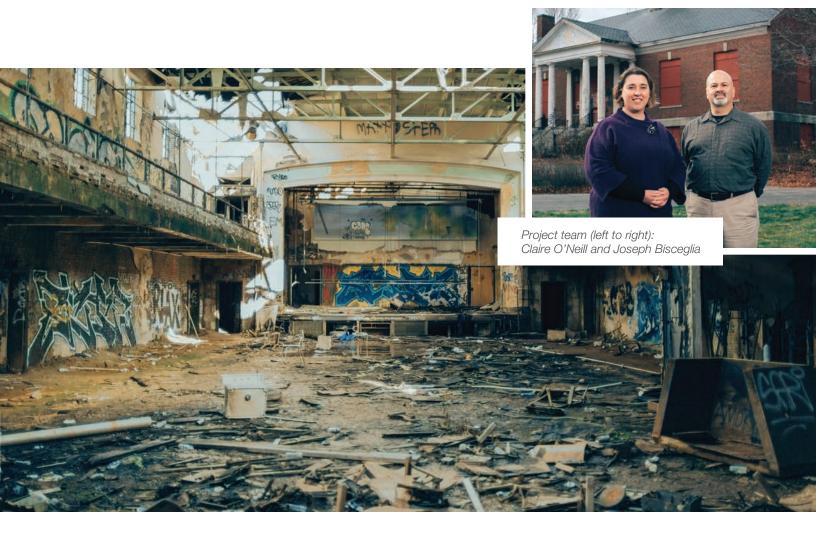
BELCHERTOWN STATE SCHOOL

# A smart redevelopment plan for a former state school

The site of a former state school in Belchertown needed to be redeveloped. But transforming it into a vibrant mixed-use neighborhood would not be easy due to asbestos contamination and other challenges.

MassDevelopment is working with the Belchertown Economic Development Investment Corporation on the project. We are overseeing all aspects of redevelopment, including remediation, demolition, and the selection of development partners.

Demolition and cleanup have begun. The project will create opportunities to provide senior housing, office space, new businesses, and jobs.



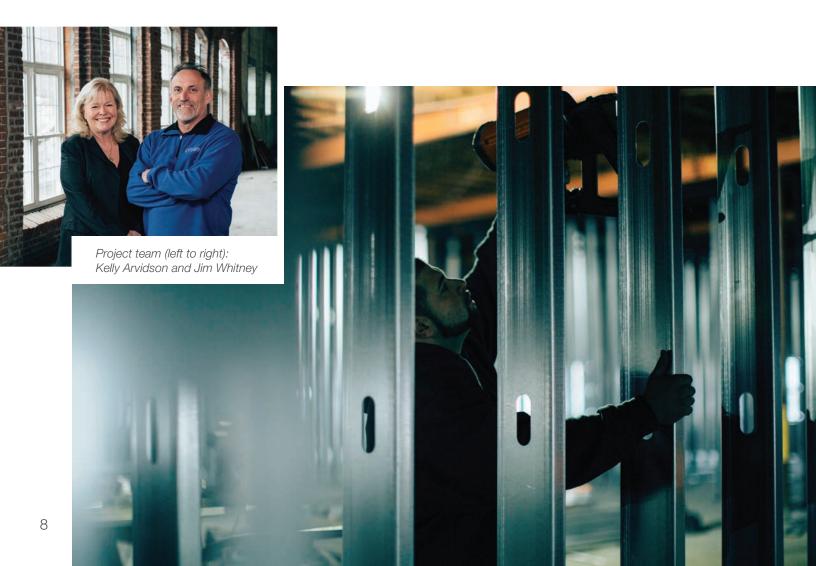
THE LOFTS AT CITY PLACE

# Finding a new purpose for an old mill

Jim Whitney leads the renovation of 108 Adams Street in downtown Leominster. After working with MassDevelopment to revitalize 98 Adams Street, the developer needed more financing to complete his latest housing project.

MassDevelopment provided a \$5 million loan to convert an abandoned 88,000-square-foot former mill building into usable, beautiful space. The project will create 51 much-needed housing units and 10,000 square feet of commercial space.

This is the last part of a two-phase project that continues the transformation of downtown Leominster. The completed project will bring a combined total of more than 90 new jobs to the area.



# For a manufacturer, expanding was a piece of cake

Jacqueline's Gourmet Cookies provides gourmet frozen cookie and scone dough to supermarkets, restaurants, and other clients. Ready to expand, this Salem bakery needed funds to purchase equipment and make improvements.

MassDevelopment issued a \$1.54 million tax-exempt bond on behalf of Jacqueline's. The bond proceeds allowed the bakery to acquire the vital freezers and other equipment necessary to ramp up production.

Jacqueline's now has the capacity to manufacture one million to two million cookies per day and offer other tasty products such as high-quality cakes and tortes.



100 CAMBRIDGE STREET

# A towering achievement in the heart of Boston

The old Leverett A. Saltonstall state office building, a contaminated property, was located on a bleak, decaying plaza in downtown Boston. But who had both the financing and the real expertise to transform the site into a mixed-use, transit-oriented development?

Serving as project developer, MassDevelopment negotiated a long-term lease agreement that eventually returned the building to state ownership. We also coordinated all remediation, redevelopment, and re-tenanting.

The award-winning project is now a model for public-private partnership. Rebranded as 100 Cambridge Street, the development includes 75 condo units, a 22-story office tower, and ground floor retail.

In March 2015, having completed the redevelopment, MassDevelopment sold its ground lease interest in the property to a local, private real estate investment corporation. Proceeds from the sale fully retired all debt on the property and allowed MassDevelopment to recover its initial investment.



THE SAAB RESIDENCE

# Giving seniors a place to age gracefully

D'Youville Life & Wellness Community provides affordable assisted living for seniors with low to moderate incomes. When funds were needed to build a 60-unit residence for elderly folks in Lowell regardless of their ability to pay, D'Youville turned to MassDevelopment.

We issued an \$8 million tax-exempt bond on behalf of the organization. Enterprise Bank & Trust Company purchased the bond.

The project was the first of its kind in the region. It created a safe, comfortable living environment for seniors, including restaurant-style dining, a café, a fitness center, a wellness center, and an outdoor garden.







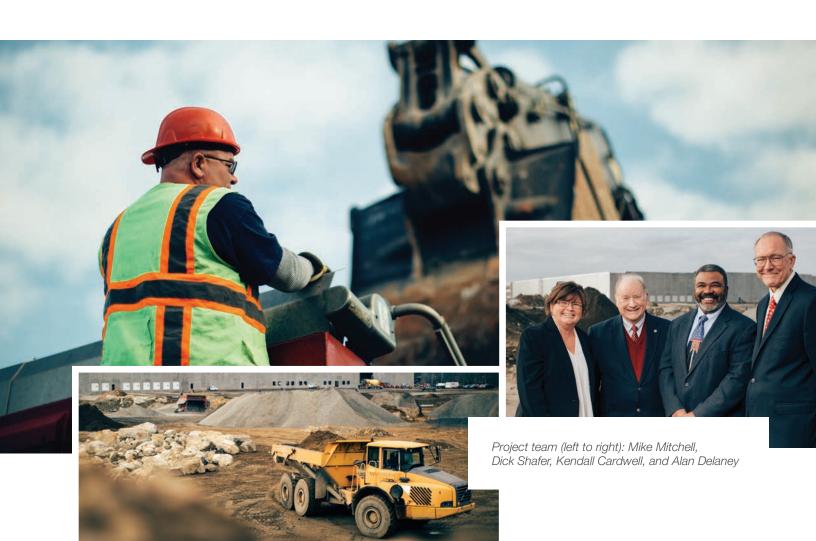
Project team (left to right): Mark Altenweg, Simmee Silton, and Naomi Prendergast MYLES STANDISH INDUSTRIAL PARK

# Turning a liability into an exciting possibility

A 220-acre property in Taunton, the site of a former school for the disabled, had sat vacant for years. Worse, the site had a negative land value due to the demolition, remediation, and new infrastructure required for redevelopment.

MassDevelopment partnered with the Taunton Development Corporation to expand the nearby Myles Standish Industrial Park—home to 100 companies and a major contributor to the region's economy.

The expansion has attracted businesses like Sullivan Tire, Columbia Gas/NiSource, and Martignetti Companies. That means more than 2,000 new jobs and more than \$2 million in tax revenue for Taunton.



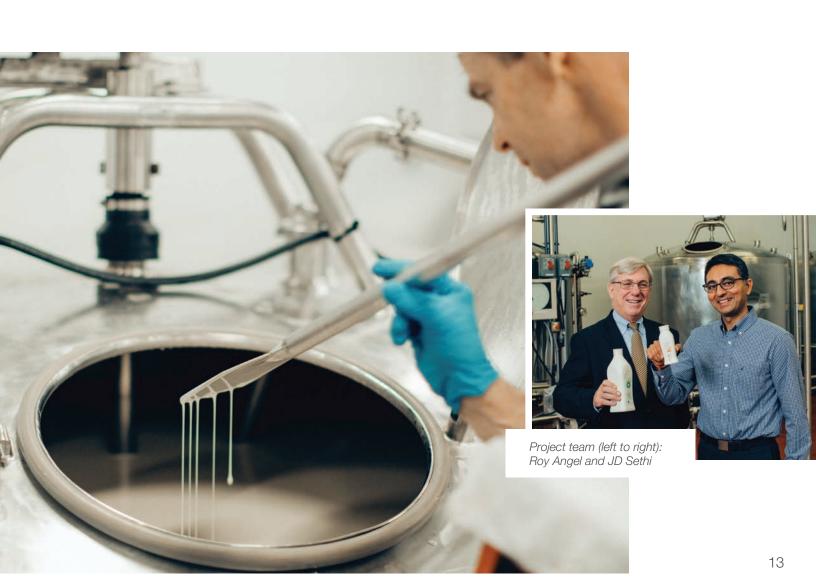
DAHLICIOUS

# A tasty growth opportunity for a yogurt maker

DAHlicious is a yogurt manufacturer with a growing national presence. To take advantage of rising demand for its tasty lassi smoothies, the company needed a larger space and new equipment.

A \$500,000 MassDevelopment loan enabled DAHlicious to move from Vermont to a 5,000-square-foot facility in Leominster. Our funds also helped the company acquire the equipment necessary for expansion.

DAHlicious expects to more than double its revenue in the next two years and add a dozen jobs. With increased capacity, the company can expand its reach into both domestic and international markets.



MANUFACTURING

# The wish of every small manufacturer, granted

Small and midsize manufacturers face challenges in finding the expertise and financing they need to grow and expand.

The Manufacturing Innovation Grants program helps smaller companies access resources offered at four Innovation Centers: Algonquin Industries, Boston Engineering Corporation, Connecticut Center for Advanced Technology, and Worcester Polytechnic Institute.

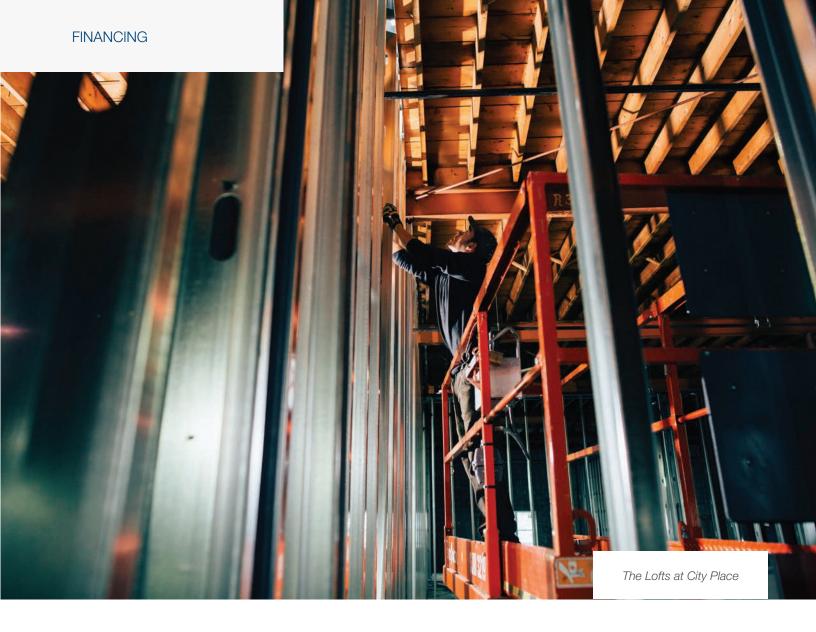
Now companies with fewer than 100 employees can afford to contract with an Innovation Center. And that means greater access to expertise, financing, equipment, and other assistance so vital to success.











In FY15, MassDevelopment provided more than \$2.5 billion in financing to help manufacturers, nonprofits, businesses, developers, housing programs, and municipalities throughout Massachusetts grow. Our range of financing solutions drives projects at every stage, from predevelopment to construction.

With unique opportunities such as tax-exempt bonds, specialized grants, and emerging technology funds, our finance programs staff solutions you will not find anywhere else. The \$32 million MassDevelopment provided in loans and loan guarantees have financed capital investments, expanded operations, created jobs, and built homes. Important partnerships with banks helped to complete numerous deals to provide critical capital to transform visions into realities.

In FY15, MassDevelopment's Real Estate division continued to transform challenging sites into productive mixed-use neighborhoods, commercial facilities, and residential developments. We also actively managed properties we either own or oversee, and helped turn around vacant buildings and blighted neighborhoods. These projects are often complex and discourage private-sector involvement with permitting challenges, demolition requirements, and environmental contamination.



The MassDevelopment Real Estate team provided planning and advisory assistance to create effective, customized strategies. Our expertise helped to drive economic growth by developing, repositioning, and redeveloping properties, which stimulated private investment and created jobs.

This year, we also created the Transformative Development Initiative, a redevelopment program for Gateway Cities using local collaborative partnerships, a focus on strategic districts, and community engagement to increase investment and economic activities.



#### **ADAMS**

Adams, Town of

Real Estate Services Technical Assistance

\$10,600

#### **AMESBURY**

**Amesbury Carriage Alliance** 

Cultural Facilities Fund - Feasibility/ Technical Grant \$20.000

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#### **AMHERST**

Eric Carle Museum of Picture Book Art

Cultural Facilities Fund - Feasibility/ Technical Grant

\$29,000

**National Yiddish Book Center** 

Cultural Facilities Fund -Capital Grant

\$40,000

#### **ARLINGTON**

Schools For Children, Inc.

Tax-Exempt 501 (c)(3) Bond

\$3,980,000

#### **ASHFIELD**

Double Edge Theatre Productions, Inc.

Cultural Facilities Fund -Capital Grant

\$40,000

#### **ATTLEBORO**

Attleboro Redevelopment Authority

Brownfields Remediation

\$249,000

Stergis Commercial Realty, LLC

Real Estate Loan

\$950,000

#### **BECKET**

**Jacob's Pillow Dance Festival** 

Cultural Facilities Fund - Capital Grant

\$130,000

**Jacob's Pillow Dance Festival** 

Cultural Facilities Fund - Feasibility/ Technical Grant

\$30,000

#### **BELCHERTOWN**

**Belchertown Public Investment** 

Real Estate Development

\$1,045,365

#### **BEVERLY**

Beverly Children's Learning Centers, Inc.

Mortgage Insurance Guarantee \$465,000

Beverly Children's Learning Centers, Inc.

Tax-Exempt 501 (c)(3) Bond **\$2,790,000** 

Beverly, City of

Real Estate Services Technical Assistance

\$15,000

**Endicott College** 

Tax-Exempt 501 (c)(3) Bond \$18,000,000

#### **BILLERICA**

Nashoba Learning Group, Inc.

Tax-Exempt 501 (c)(3) Bond \$7,200,000

#### **BOSTON**

100 Cambridge Street

Annual Lease Revenue

\$16.594.270.71

**ACDC Tremont Village, LLC** 

For-Profit Housing Bond

\$4,300,000

American Congregational Association

Cultural Facilities Fund - Feasibility/ Technical Grant

\$30,000

**Artists For Humanity, Inc.** 

Cultural Facilities Fund -Capital Grant

\$380,000

Asian American Civic Association, Inc.

Tax-Exempt 501 (c)(3) Bond **\$2,500,000** 

Bartlett Place Land, Inc.

Brownfields Remediation

\$1,000,000

#### Bay Cove Human Services, Inc.

Tax-Exempt 501 (c)(3) Bond

\$5,271,047

**Boston Ballet, Inc.** 

Cultural Facilities Fund -Capital Grant

\$65,000

**Boston, City of** 

Real Estate Services Technical Assistance

\$12,643

Boston, City of Department of Neighborhood

Development

Brownfields Site Assessment \$95,900

**Boston Health Care for the Homeless Program** 

Community Health Center Grant

\$31,718

**Boston Medical Center Corporation** 

Tax-Exempt 501 (c)(3) Bond

\$158,155,000

**Boston University** 

Tax-Exempt 501 (c)(3) Bond

\$35,000,000

**Boston University** 

Tax-Exempt 501 (c)(3) Bond

\$73,370,000

**Caritas Project Place Cortes, LLC** 

For-Profit Housing Bond

\$5,250,000

The Children's Hospital Corporation

Tax-Exempt 501 (c)(3) Bond

\$175,605,000

Chinese Economic

Development Council, Inc.

For-Profit Housing Bond

\$14.635.000

**Citi Performing Arts Center** 

Cultural Facilities Fund -Capital Grant

\$360,000

**Citi Performing Arts Center** 

Cultural Facilities Fund -System Replacement Grant

\$7,000

# Codman Academy Foundation, Inc.

Tax-Exempt 501 (c)(3) Bond **\$7,900,000** 

# **Codman Square Neighborhood Development Corporation**

Brownfields Site Assessment **\$44,000** 

# Codman Square Neighborhood Development Corporation

Brownfields Site Assessment \$100.000

#### Dimock Community Health Center

Community Health Center Grant \$50,000

# **East Boston Neighborhood Health Center Corporation**

Community Health Center Grant **\$21.487** 

#### **Emerson College**

Tax-Exempt 501 (c)(3) Bond \$132,935,000

# Excel Academy Charter School Tax-Exempt 501 (c)(3) Bond

\$16,500,000

# Fenway Community Health Center

Community Health Center Grant \$49.870

#### Ginkgo Bioworks, Inc.

Emerging Technology Fund Loan \$1,000,000

### Harvard Street Neighborhood Health Center

Community Health Center Grant \$50,000

#### Hyde Square Task Force, Inc.

Cultural Facilities Fund -Capital Grant \$270,000

# The Institute of Contemporary Art, Inc.

Cultural Facilities Fund -Capital Grant \$90,000

#### **Jackson Square Partners, LLC**

Brownfields Site Assessment/ Remediation \$927,000

# The Kingsley Montessori School, Inc.

Tax-Exempt 501 (c)(3) Bond **\$5.300.000** 

#### **KIPP Boston Fund, Inc.**

Charter School Loan \$2.740.000

#### KIPP Boston Fund, Inc.

Tax-Exempt 501 (c)(3) Bond \$18,500,000

#### Madison Botolph II Limited Partnership

For-Profit Housing Bond \$14,500,000

# Madison Park Development Corporation

Brownfields Site Assessment/ Remediation \$612,000

#### Mandela Preservation, LLC

For-Profit Housing Bond \$40,000,000

# Massachusetts College of Art and Design

Cultural Facilities Fund -Capital Grant \$250,000

# The Massachusetts Historical Society

Tax-Exempt 501 (c)(3) Bond \$1,500,000

#### MassChallenge

Manufacturing Futures Fund \$200,000

#### **MassMEDIC**

Manufacturing Futures Fund **\$75,000** 

# The Match School Foundation, Inc.

Charter School Loan \$3,000,000

# The Match School Foundation, Inc.

Tax-Exempt 501 (c)(3) Bond \$22.000.000

#### **MCPHS University**

Tax-Exempt 501 (c)(3) Bond \$46,565,000

# Metropolitan Waterworks Museum, Inc.

Cultural Facilities Fund -System Replacement Grant \$7.000

#### **Museum of Science**

Cultural Facilities Fund -Capital Grant \$250.000

#### Neighborhood House Charter School

Tax-Exempt 501 (c)(3) Bond **\$6,118,538** 

#### **Old South Meeting House**

Cultural Facilities Fund -Capital Grant \$60,378

# Partners Healthcare System, Inc. Tax-Exempt 501 (c)(3) Bond

\$141,350,000

#### Partners Healthcare System, Inc.

Tax-Exempt 501 (c)(3) Bond \$317,615,000

#### The Roxbury Latin School

Tax-Exempt 501 (c)(3) Bond \$30,000,000

#### **Simmons College**

Tax-Exempt 501 (c)(3) Bond **\$9,850,000** 

#### **South Boston NDC**

Brownfields Site Assessment \$36,500

#### **South Boston NDC**

Brownfields Site Assessment/ Remediation \$328,700

# South Boston Veterans Housing, LLC

For-Profit Housing Bond **\$6,200,000** 

### South End Community Health Center

Community Health Center Grant \$50.000

### Trinity Northampton Phase Two Limited Partnership

For-Profit Housing Bond \$18,000,000



**Urban Edge Housing Corporation** 

For-Profit Housing Bond \$10.092.000

**UW4 Limited Partnership** 

For-Profit Housing Bond \$7,700,000

#### **VietAID**

Brownfields Remediation \$500,000

Wayne at Columbia, LLC

For-Profit Housing Bond \$20,014,070

**Wentworth Institute of** Technology, Inc.

Tax-Exempt 501 (c)(3) Bond \$46,280,000

YMCA of Greater Boston

Tax-Exempt 501 (c)(3) Bond \$10,000,000

#### **BOXBOROUGH**

**Senscio Systems** 

Emerging Technology Fund Loan \$650,000

#### **BOYLSTON**

**Hillside Restoration Project** 

Cultural Facilities Fund - Feasibility/ Technical Grant

\$22,000

#### **BREWSTER**

Muto, Nicholas P. Southeast Regional Loan Fund \$63,500

#### **BROCKTON**

**Brockton Area Workforce Investment Board** 

Manufacturing Futures Fund Grant \$10,000

Signature Healthcare Corporation

Tax-Exempt 501 (c)(3) Bond \$47,750,000

#### **BROOKLINE**

**Coolidge Corner Theatre** Foundation. Inc.

Cultural Facilities Fund -Capital Grant \$90,000

#### **CAMBRIDGE**

Cambridge Center for Adult Education

Cultural Facilities Fund -Capital Grant

\$220,000

Capstone Communities, LLC Brownfields Site Assessment

\$45.734

Homeowner's Rehab, Inc. For-Profit Housing Bond

\$13,240,000

**Metro North Regional Employment Board, Inc.** 

Manufacturing Futures Fund Grant \$10,000

N12 Technologies, Inc.

Emerging Technology Fund Loan \$2,500,000

**Newtowne Court, LLC** 

For-Profit Housing Bond \$60,000,000

#### **Passim**

Technical Grant \$30,000

**Putnam Gardens, LLC** 

For-Profit Housing Bond \$29,000,000

Washington Elms, LLC

For-Profit Housing Bond \$37,000,000

**Woodrow Wilson Court, LLC** 

For-Profit Housing Bond \$7,000,000



#### **CANTON**

Premier Fence, LLC and 1010 Turnpike, LLC

Mortgage Insurance Guarantee \$331,550

Premier Fence, LLC and 1010 Turnpike, LLC

Tax-Exempt Industrial Development Bond \$2.983.950

#### **CHELMSFORD**

Chelmsford, Town of

Real Estate Services Technical Assistance \$2,250

#### **CHELSEA**

Chelsea, City of

Real Estate Services Technical Assistance

\$12,033

#### **CHICOPEE**

Chicopee, City of

Brownfields Site Assessment/ Remediation

\$437,530

Chicopee, City of

Brownfields Site Assessment/ Remediation

\$437,530

Chicopee, City of

Real Estate Services Technical Assistance

\$1,057

International Metal Products, Inc.

Other Guarantee

\$150.000

International Metal Products, Inc.

Term Working Capital Loan \$350,000

**COHASSET** 

Marvell Properties, LLC

Mortgage Insurance Guarantee \$35,000

CONCORD

**Concord Conservatory of Music** 

Cultural Facilities Fund - Feasibility/ Technical Grant

\$9,000

#### The Concord Museum

Cultural Facilities Fund - Feasibility/ Technical Grant

\$30,000

Emerson Umbrella Center

for the Arts

Cultural Facilities Fund -Capital Grant \$106.000

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#### COTUIT

**Cotuit Center For the Arts** 

Cultural Facilities Fund - Feasibility/ Technical Grant

\$30,000

#### **DARTMOUTH**

Lloyd Center for the Environment

Cultural Facilities Fund - Feasibility/ Technical Grant \$30,000

#### **DEDHAM**

**NewBridge on the Charles** 

Nonprofit Housing Bond **\$244.500.000** 

#### **DENNIS**

Cape Cod Center for the Arts

Cultural Facilities Fund -System Replacement Grant \$7,000

#### **DEVENS**

**Devens Private Investment** 

Real Estate Development

\$15,292,621

**Devens Properties** 

Annual Lease Revenue \$711.072

**Devens Public Investment** 

Real Estate Development

\$955,967

**DFWC Realty, LLC** 

Real Estate Loan

\$135,000

**DFWC Realty, LLC** 

Real Estate Loan

\$195,000

#### **SMC Electronics**

Tax-Exempt Industrial Development Bond

\$10,000,000

**Transitions at Devens** 

Annual Lease Revenue

\$1

#### **DUXBURY**

Duxbury Rural and Historical Society

Cultural Facilities Fund - Feasibility/ Technical Grant

\$23,000

#### **EVERETT**

**Everett, City of** 

Real Estate Services Technical Assistance

\$57,132

#### **FALL RIVER**

**151 Martine Street** 

Annual Lease Revenue

\$28,278.51

Fall River, City of

Real Estate Services Technical Assistance

\$24.676

**Little Theatre of Fall River** 

Cultural Facilities Fund -Capital Grant

\$12,500

#### **FALMOUTH**

**Falmouth Historical Society** 

Cultural Facilities Fund -Capital Grant \$250.000

#### **FITCHBURG**

**Community Health Connections**Community Health Center Grant

\$50,000

North Central Massachusetts Economic Development Council

Manufacturing Futures Fund Grant \$10.000

#### **FRAMINGHAM**

Christa McAuliffe Charter School Charter School Loan

\$169,500

#### **Danforth Museum of Art**

Cultural Facilities Fund - Feasibility/ Technical Grant

\$30.000

#### Framingham, Town of

Real Estate Services Technical Assistance

\$10.500

#### **New England Wild** Flower Society

Cultural Facilities Fund -Capital Grant

\$23,500

#### **GARDNER**

#### Gardner, Town of

Brownfields Site Assessment/ Remediation

\$201.500

#### **Mount Wachusett Community College**

Cultural Facilities Fund -Capital Grant \$30.000

#### **GLOUCESTER**

#### Cape Ann Fisheries Building

Annual Lease Revenue

\$307.411

#### Gloucester Adventure, Inc.

Cultural Facilities Fund -Capital Grant \$40,000

#### Gloucester, City of

Real Estate Services Technical Assistance

\$12.643

#### **Jodrey State Pier**

Annual Lease Revenue

\$465,349

#### Rocky Neck Art Colony, Inc.

Cultural Facilities Fund -Capital Grant \$30,000

#### **GREAT BARRINGTON**

Great Barrington, Town of Brownfields Site Assessment \$91,000

#### **GREENFIELD**

#### **Baystate Franklin Medical Center**

Tax-Exempt 501 (c)(3) Bond \$22,000,000

#### **Greenfield Community College**

Manufacturing Futures Fund Grant \$10,000

#### **HADLEY**

#### Porter-Phelps-**Huntington Foundation**

Cultural Facilities Fund -Capital Grant

\$10,000

#### **HAVERHILL**

#### **Ashland Travers Realty Trust**

Mortgage Insurance Guarantee \$60,000

#### **Ashland Travers Realty Trust**

Real Estate Loan

\$540,000

#### **Greater Haverhill Chamber** of Commerce

Cultural Facilities Fund - Feasibility/ Technical Grant

\$9.000

#### **Historic New England**

Cultural Facilities Fund -Capital Grant

\$210,000

#### **New Hadley, LLC**

For-Profit Housing Bond

\$19,840,000

#### **Penacook Place**

**TechDollars** 

\$150,000

#### **HINGHAM**

#### **Hingham Historical Society**

Cultural Facilities Fund -Capital Grant

\$250,000

#### **HOLYOKE**

#### The Community Builders, Inc.

Predevelopment Loan

\$100,000

#### Holyoke Health Center, Inc.

Community Health Center Grant \$50,000

#### Paulo Freire Social Justice Charter School

**TechDollars** 

\$85,000

#### Holyoke, City of

Real Estate Services Technical Assistance

\$12.877

#### **HOPKINTON**

#### **Hopkinton Center for the Arts**

Cultural Facilities Fund -Capital Grant

\$450,000

#### HULL

#### Hull, Town of

Real Estate Services Technical Assistance \$75,536

#### **HYANNIS**

#### **Cape Cod Healthcare Obligated Group**

Tax-Exempt 501 (c)(3) Bond \$24,000,000

#### **Duffy Health Center, Inc.**

Community Health Center Grant \$21,000

#### **Duffy Health Center, Inc.**

Community Health Center Grant \$29,000

#### Harbor Health Services, Inc.

Community Health Center Grant

\$50,000

#### Ocean Side Performance Center, Inc.

Cultural Facilities Fund - Feasibility/ Technical Grant

\$30,000

#### **LAKEVILLE**

#### **Todrin Industries**

Export Loan

\$605.000

#### **Todrin Industries**

Export Loan Guarantee - 70% \$423,500

#### **LAWRENCE**

#### Lawrence CommunityWorks, Inc.

Brownfields Site Assessment

\$88.070



# Lawrence Family Development and Education Fund, Inc.

Tax-Exempt 501 (c)(3) Bond **\$6.500,000** 

#### LEE

# Berkshire Sterile Manufacturing, Inc.

Tax-Exempt Industrial Development Bond \$4.083.000

Berkshire Sterile Manufacturing, Inc.

Mortgage Insurance Guarantee \$980.000

Berkshire Sterile Manufacturing, Inc.

Other Guarantee \$980,000

#### **LENOX**

Berkshire Retirement Community, Inc.

Tax-Exempt 501 (c)(3) Bond \$13,680,000

#### **LEOMINSTER**

Ac Partners, LLC

Mortgage Insurance Guarantee \$114,000

**DAHlicious. LLC** 

Equipment Loan

\$500,000

**DAHlicious. LLC** 

Export Loan Guarantee - 70% \$350,000

Leominster, City of

Brownfields Site Assessment \$9.800

The Lofts at City Place

Housing Loan **\$5,000,000** 

Swiss Ace Manufacturing, Inc.

Equipment Loan \$144,000

#### **LEXINGTON**

**Lexington Historical Society** 

Cultural Facilities Fund -Capital Grant \$80.000

#### **LOWELL**

D'Youville Life & Wellness Community
Nonprofit Housing Bond

\$8,000,000

Lowell Community Charter School Friends, Inc.

Charter School Loan

\$1,755,000

Lowell Community Charter School Friends, Inc.

Tax-Exempt 501 (c)(3) Bond

\$10,315,000

University of Massachusetts Lowell

Manufacturing Futures Fund \$400.000

#### LYNN

KIPP Lynn Fund, Inc.

Tax-Exempt 501 (c)(3) Bond \$19,220,000

LynnArts, Inc.

Cultural Facilities Fund -Capital Grant \$12.000

Lynn, City of

Real Estate Services Technical Assistance

\$18.893

**Raw Art Works** 

Cultural Facilities Fund -Capital Grant \$76.875

AAL DEN

#### **MALDEN**

35 Green Street, LLC

Tax-Exempt Industrial Development Bond

\$10,000,000

Malden, City of

Real Estate Services Technical Assistance

\$57.132

The Malden Young Men's Christian Association

Tax-Exempt 501 (c)(3) Bond **\$4,125,000** 

#### **MARBLEHEAD**

**Little Theater** 

Cultural Facilities Fund -Capital Grant **\$9.500** 

99,500

Marblehead Community Charter Public School

Charter School Loan

\$850,000

Marblehead Community Charter Public School

Other Bond

\$4,250,000

#### **MEDFORD**

Hallmark Health System, Inc.

Tax-Exempt 501 (c)(3) Bond

\$30,000,000

#### **MERRIMAC**

Merrimac, Town of

Brownfields Site Assessment

\$10,840

#### **METHUEN**

Methuen, City of

Real Estate Services Technical Assistance

\$6,250

#### **MILFORD**

Milford, Town of

Real Estate Services Technical Assistance

\$2,925

#### **MILTON**

**Captain Forbes House Museum** 

Cultural Facilities Fund - Feasibility/ Technical Grant

\$28,000

**Curry College** 

Tax-Exempt 501 (c)(3) Bond

\$15,350,000

Milton, Town of

Real Estate Services Technical Assistance

\$4.683

**MONTEREY** 

Friends of Wilson McLaughlin House

Cultural Facilities Fund -Capital Grant

\$40.000

#### **NAHANT**

O'Keefe, Timothy G.

Gloucester Revolving Loan Fund \$80.000

#### **NEW BEDFORD**

Lifestream, Inc.

**TechDollars** 

\$250,000

New Bedford Area Chamber of Commerce

Manufacturing Futures Fund Grant \$10.000

New Bedford, City of

Brownfields Site Assessment

\$100,000

New Bedford, City of

Real Estate Services Technical Assistance

\$30,216.46

**New Bedford Whaling Museum-**

Cultural Facilities Fund -Capital Grant

\$500,000

Your Theatre, Inc.

Cultural Facilities Fund - Feasibility/ Technical Grant

\$20,000

**NEWBURYPORT** 

**Newburyport Brewing Company** 

Equipment Loan

\$280,000

**Newburyport Brewing Company** 

Export Loan Guarantee - 70%

\$17,500

**Newburyport Brewing Company** 

Export Loan

\$25,000

**Newburyport Brewing Company** 

Export Loan Guarantee - 70%

\$196,000

Young Women's Christian Association of Newburyport

Tax-Exempt 501 (c)(3) Bond

\$1,880,000

**NEWTON** 

**New England Development** 

Infrastructure Bond

\$8,880,000

Newton Country Day School of The Sacred Heart

Tax-Exempt 501 (c)(3) Bond **\$5.000.000** 

#### **NORTH ADAMS**

Massachusetts Museum of Contemporary Art, Inc.

Cultural Facilities Fund -Capital Grant

\$90,000

Massachusetts Museum of Contemporary Art, Inc.

Cultural Facilities Fund -

Capital Grant

\$170,000

Moresi Commercial Investments, LLC

Mortgage Insurance Guarantee \$111.750

#### **NORTH ANDOVER**

**Merrimack College** 

Tax-Exempt 501 (c)(3) Bond

\$21,720,000

#### **NORTHAMPTON**

Village Hill Northampton Public Investment

Real Estate Development

\$156,676

Village Hill Northampton Private Investment

Real Estate Development

\$14.640.000

#### **ORANGE**

Orange, Town of

Real Éstate Services Technical Assistance

\$12.806

#### **ORLEANS**

**Academy Playhouse** 

Cultural Facilities Fund - Feasibility/ Technical Grant

\$10,000

#### **PEABODY**

17 Peabody Square, LLC

Mortgage Insurance Guarantee \$32.625

17 Peabody Square, LLC

Real Estate Loan

\$567,000

#### **PITTSFIELD**

**Barrington Stage Company** 

Cultural Facilities Fund -Capital Grant

\$180,000

**Berkshire Community College** 

Manufacturing Futures Fund Grant

\$10,000

**Hancock Shaker Village** 

Cultural Facilities Fund -

Capital Grant

\$80,000

Miss Hall's School, Inc.

Tax-Exempt 501 (c)(3) Bond

\$10,000,000

Pittsfield April Lane, LLC

For-Profit Housing Bond

\$9,000,000

Pittsfield Economic Development Authority

Brownfields Site Assessment/ Remediation

\$236,000

#### **PLYMOUTH**

General Society of Mayflower Descendants

Cultural Facilities Fund - Feasibility/ Technical Grant

\$20,000

Greater Plymouth Performing Arts Center

Cultural Facilities Fund -

Capital Grant

\$160,000

#### **PROVINCETOWN**

Fine Arts Work Center in Provincetown

Cultural Facilities Fund -Capital Grant

\$125,000

QUINCY

Bay State Community Services, Inc.

Mortgage Insurance Guarantee \$281.500

Bay State Community Services, Inc.

Tax-Exempt 501 (c)(3) Bond

\$2,533,500



#### Eastern Nazarene College

Tax-Exempt 501 (c)(3) Bond \$23,000,000

#### **Quincy, City of**

Brownfields Site Assessment **\$53,900** 

#### **Quincy, City of**

Real Estate Services Technical Assistance

\$12,643.00

#### **READING**

**Austin Preparatory School** *Tax-Exempt 501 (c)(3) Bond* **\$5.957.500** 

#### **REVERE**

For Kids Only Afterschool

Mortgage Insurance Guarantee

\$140,000

### The Neighborhood Developers

Brownfields Site Assessment \$30,650

#### **SALEM**

#### **Jacqueline's Gourmet Cookies**

Tax-Exempt Industrial Development Bond

\$1,542,000

# North Shore Community Development Coalition

For-Profit Housing Bond \$9,800,000

### North Shore Community Health Center

Community Health Center Grant \$50,000

#### North Shore Workforce Investment Board

Manufacturing Futures Fund Grant \$10,000

#### Salem, City of

Cultural Facilities Fund -Capital Grant \$20,000

#### Salem, City of

Real Estate Services Technical Assistance \$12,643

#### **SANDWICH**

#### **Heritage Museums & Gardens**

Cultural Facilities Fund - Feasibility/ Technical Grant

\$30,000

#### Sandwich, Town of

Real Estate Services Technical Assistance \$37.500

#### **SCITUATE**

#### Scituate Arts Association, Inc.

Cultural Facilities Fund -Capital Grant

\$20,000

#### **SOMERVILLE**

### Dynamo Micropower Corporation

Emerging Technology Fund Loan \$175.000

#### **Greentown Labs, Inc.**

Manufacturing Futures Fund **\$267.500** 

#### Mudflat Pottery School, Inc.

Cultural Facilities Fund -Capital Grant

\$7,500

#### **Trustees of Tufts College**

Tax-Exempt 501 (c)(3) Bond \$69,575,000

#### **Trustees of Tufts College**

Tax-Exempt 501 (c)(3) Bond Lease \$28,000,000

#### **SPRINGFIELD**

1550 Main

Annual Lease Revenue **\$1,297,337.24** 

#### **Baystate Medical Center**

Tax-Exempt 501 (c)(3) Bond \$55,115,000

#### **DevelopSpringfield**

Brownfields Site Assessment/ Remediation

\$163,900

#### **Kenquad Limited Partnership**

For-Profit Housing Bond **\$6,627,000** 

# Regional Employment Board of Hampden County, Inc.

Manufacturing Futures Fund Grant \$8,633

### Springfield Day Nursery Corporation

Commercial School Loan \$930.000

# Springfield Library & Museums Association

Cultural Facilities Fund -Capital Grant

\$120,000

# Springfield Technical Community College

Mortgage Insurance Guarantee \$1.750.000

# Springfield Technical Community College

Public Entity Bond \$3,100,000

φο, 100,000

#### YMCA of Greater Springfield

Real Estate Loan \$400,000

#### **STOCKBRIDGE**

#### **Norman Rockwell Museum**

Cultural Facilities Fund -Capital Grant \$150,000

#### The Trustees of Reservations

Cultural Facilities Fund -Capital Grant \$128,002

#### **STOUGHTON**

Cerebral Palsy of Massachusetts, Inc.

Tax-Exempt 501 (c)(3) Bond **\$4,139,000** 

#### **Old Colony Y**

Tax-Exempt 501 (c)(3) Bond **\$12,500,000** 

#### **STURBRIDGE**

#### Old Sturbridge Village, Inc.

Cultural Facilities Fund -Capital Grant \$60,000

#### SUTTON

### New Covenant Partners IV, LLC

Brownfields Remediation **\$441,000** 

#### **SWANSEA**

Young Men's Christian Association Southcoast, Inc.

Tax-Exempt 501 (c)(3) Bond \$10,375,000

#### TAUNTON

**Taunton Public Investment** 

Real Estate Development

\$3,651,201

**Taunton Private Investment** 

Real Estate Development

\$22,966,072

#### **TRURO**

Truro Center for the Arts at Castle Hill

Cultural Facilities Fund - Feasibility/ Technical Grant

\$30,000

#### **WALPOLE**

Walpole Footlighters, Inc.

Cultural Facilities Fund -Capital Grant

\$15,000

#### **WALTHAM**

Gore Place Society, Inc.

Cultural Facilities Fund -Capital Grant

\$200,000

Jewish Family & Children's Service

Tax-Exempt 501 (c)(3) Bond

\$4,444,120

#### **WELLFLEET**

**Cape Cod Modern House** 

Cultural Facilities Fund -Capital Grant

\$30,000

#### **WENHAM**

Wenham, Town of

Real Estate Services Technical Assistance

\$15.000

#### **WEST BROOKFIELD**

Fair Havens, Inc.

Tax-Exempt 501 (c)(3) Bond

\$26,100,000

#### **WESTFIELD**

**Westfield Museum** 

Cultural Facilities Fund - System Replacement Grant

\$7,000

#### WHITINSVILLE

**WGM Fabricators, LLC** 

Tax-Exempt Industrial Development Bond

\$5,000,000

#### **WINCHESTER**

Winchester Soccer Club, Inc.

Tax-Exempt 501 (c)(3) Bond

\$7,000,000

#### WORCESTER

**Biomedical Research Models** 

Emerging Technology Fund Loan \$200.000

**Biomedical Research Models** 

Emerging Technology Fund Loan \$500.000

#### Central Massachusetts Regional Employment Board

Manufacturing Futures Fund Grant

#### Condron Worcester Realty, LLC

Real Estate Loan

\$400,000

#### **EcoTarium**

Cultural Facilities Fund -Capital Grant

\$244,290

### Goddard Memorial, Limited Partnership

Tax-Exempt Industrial Development Bond

\$1,322,400

### Massachusetts Manufacturing Extension Partnership

Manufacturing Futures Fund

\$747,160

### Massachusetts Symphony Orchestra

Cultural Facilities Fund -Capital Grant

\$110,000

#### Massachusetts Symphony Orchestra

Cultural Facilities Fund -

Capital Grant

\$200,000

#### **Preservation Worcester, Inc.**

Cultural Facilities Fund -

Capital Grant

\$10,000

#### Seven Hills Foundation, Inc.

Tax-Exempt 501 (c)(3) Bond

\$55,835,000

#### **Worcester Art Museum**

Cultural Facilities Fund -Capital Grant

\$100.000

#### Worcester Business Development Corporation

Brownfields Site Assessment **\$42,500** 

#### Worcester, City of

Cultural Facilities Fund -Capital Grant

\$63,000

#### Worcester, City of

Real Estate Services Technical Assistance

\$6,250

# Worcester Community Cable Access

Cultural Facilities Fund - Feasibility/ Technical Grant

\$25,000

### **Worcester County Mechanics Association**

Cultural Facilities Fund -Capital Grant

\$140,000

#### **Worcester Polytechnic Institute**

Manufacturing Futures Fund

\$300,000

#### **Worcester Polytechnic Institute**

Tax-Exempt 501 (c)(3) Bond

\$4,622,000

#### **YARMOUTH**

#### **Cultural Center of Cape Cod**

Cultural Facilities Fund -Capital Grant

\$140,000

#### **STATEWIDE**

**CIL Realty of Massachusetts Inc.** 

Tax-Exempt 501 (c)(3) Bond

\$16,950,000



# FY 2015 Consolidated Balance Sheet

ASSETS	
Cash and cash equivalents	\$ 60,167,682
Investments	\$ 228,628,498
Investments in joint ventures	\$ 7,603,222
Loans receivable, net	\$ 94,632,393
Accounts receivable and other assets	\$ 15,004,761
Project escrow deposits	\$ 1,228,898
Predevelopment projects, net	\$ 1,412,698
Assets held for sale	\$ 58,841
Capital assets, net	\$ 107,073,417
Total assets	\$ 515,810,410



Net position	\$ 477,226,114
Total liabilities plus deferred inflows of resources and net position	\$ 515,810,410

# FY 2015 Board of Directors

(as of June 30, 2015)

#### Jay Ash Chair

Secretary, Executive Office of Housing and Economic Development

#### Gerald D. Cohen Vice Chair

Founder and Principal, SF Properties, Inc.

#### David M. Abromowitz

Chief Public Policy Officer, YouthBuild USA, Inc.

#### Keon T. Holmes

Managing Director, Cambridge Associates

#### John (Jay) F. Hurley

President, Iron Workers District Council of New England

#### Dennis R. Kanin

Co-Founder and Principal, New Boston Ventures, LLC

#### Richard Kronish

University of Massachusetts Boston (retired)

#### **April Anderson Lamoureux**

President, Anderson Strategic Advisors, LLC

#### Patricia McGovern

Consultant

#### Jeffrey R. Porter

Member, Mintz Levin Cohn Ferris, Glovsky and Popeo, PC

#### Jennifer Sullivan

Assistant Secretary for Capital Finance, Executive Office for Administration and Finance





















